

The Administration Office
The ABFA
Boston House
The Little Green
Richmond, TW9 1QE

Please return to:



COURSE DETAILS

Duration: 2 days
Location: The course will be held at the offices of DLA Piper, Birmingham. Overnight accommodation will be at the Birmingham Malmaison, The Mailbox, 1 Wharfside Street, Birmingham, B1 1RD
Tel: 0121 246 5000

Registration on day 1 will be at 9am for a 9.30am start and will close at 5.30pm. Day 2 will start at 9am and close at 3pm. Dinner on the night of the 26th will be held at a local restaurant. Details will be available in the joining instructions.

Maximum number: 28
Dress code: Smart casual

Cost: £475 Members
£715 Non-Members
(This includes course material, accommodation on the night of the 26th May, lunch, dinner and refreshments.)

Follow-up course: Fraud & Loss Prevention

How to book: Please book online at www.abfa.org.uk/publicdb/select_event.asp or complete the enclosed booking form and return (along with your payment payable to the ABFA) to:

Administration Office
The ABFA, Boston House, The Little Green
Richmond, Surrey TW9 1QE

“Very informative course, excellent presentations – would recommend it.”



Tel: 020 8332 9955
Fax: 020 8332 2585
Website: www.abfa.org.uk



Legal Aspects of Receivables Financing & Asset Based Lending Course

26th - 27th May, 2010
BIRMINGHAM



“A day well spent! Personally I took a lot on board.”

“Excellent course, very relevant to my role, trainers were approachable – many thanks to all involved.”

BOOKING FORM

Legal Aspects of Receivables Financing & Asset Based Lending Course

DLA Piper Offices, Birmingham, 26th - 27th May



DETAILS

Who should attend? The course will benefit those involved in new business or operations who wish to develop their existing knowledge of the law affecting the operation of receivables financing and asset based lending facilities.

The course is aimed at managers and those with equivalent status and experience who already have a good understanding of the law relevant to the subject matter of the course.

What students will learn: The course will help delegates broaden and develop their understanding of the law affecting the receivables financing industry.

Course content: **The topics to be covered will include:**

- The legal and practical implications of terms contained in standard receivables financing documentation including:
 - Invoice finance agreements
 - Fixed and floating charges
 - Guarantees and indemnities
 - Deeds of priority
 - Waivers and acknowledgements
- Important issues to be considered when financing assets other than receivables (such as stock, plant machinery and property).
- Legal issues affecting the financing of receivables including:
 - Clauses prohibiting the assignment of debts
 - Pursuing and rebutting reservation of title claims
 - How, in practice, the rules relating to set off affect the financing of receivables
 - Conditions in sale and purchase contracts
- Successful claims recovery - rebutting defences commonly served by guarantors
- Controlling the 'exit strategy', techniques involved in reconstructing and reorganising businesses and formal insolvency procedures for corporate clients
- Current issues affecting the receivables financing industry, including recent cases and impending legislation

GUEST SPEAKERS

Simon Boon, DLA Piper

Simon heads DLA Piper's UK-based receivables financing and asset-based lending team. He has more than 30 years' experience in advising clients on contentious receivables financing and trade finance work. Simon conducts claims against the former clients of finance companies, guarantors and indemnifiers and undertakes fraud investigations and insolvency-related litigation. Such work often involves applying for freezing orders and associated relief; making applications under the Insolvency Act 1986; working with receivers, liquidators, administrators and Trustees in Bankruptcy; and recovering misappropriated assets. Simon is a regular speaker at conferences and seminars covering the legal aspects of receivables financing and asset-based lending, fraud and money laundering. He presents a legal update to each meeting of the ABFA Operations Forum and regularly speaks at seminars organised on behalf of the ABFA. Simon was awarded "ABFA lecturer of the year" in 2004 and 2008.

Lorinda Peasland, DLA Piper

Lorinda is a partner in DLA Piper's Restructuring group, with over 130 specialist restructuring lawyers in the UK and continental Europe. Lorinda has over 20 years experience advising both asset based lenders and UK clearing banks on financially distressed companies and individuals and leads DLA Piper's UK asset based lending restructuring team. She also acts for all the major insolvency accountants and specialist asset based lending accountants operating in the UK. She additionally advises asset based lenders on all aspects of policy and procedure. She regularly speaks at courses organised by ABFA on legal aspects of receivables finance. She is one of 5 partners in DLA Piper's London office with specific responsibility for Corporate Social Responsibility.

Louise Gates, DLA Piper

Louise is a Partner in the Structured and Receivables Finance team at DLA Piper UK LLP, and is based in the London office. She has over eight years experience in receivables financing and the ABL industry. Louise predominantly advises UK clearing banks and other financiers on highly structured and cross-border financings, including off balance sheet transactions. She also provides regular in-house training programs for a number of clients.

Michael Bobroff, DLA Piper

Michael joined DLA Piper's Structured and Receivables Finance team as a Solicitor in 2007. He has assisted on a number of large and complex pan-European and syndicated asset-based lending transactions, advising both banks and corporate borrowers in this sector.

Contact Name

Company

Address

Postcode

Telephone

E-mail

Delegate

Name

Job Title

Email

Delegate

Name

Job Title

Email

Delegate

Name

Job Title

Email

Delegate

Name

Job Title

Email

A pre-assessment questionnaire and joining instructions will be sent directly to delegates. These documents are also available on the website. Course material will be given out during the Workshop.

Bookings and Payment

VAT at the current rate is applicable for ABFA courses

Fee

Per Person

Total VAT at the current rate

Grand total payment enclosed

Please make your payment payable to: **ABFA**

Cancellation policy for Day Courses

- Any changes or cancellations to bookings must be made in writing (email is acceptable).
- All cancellations must be received at the ABFA 45 days before the start of the Course to qualify for a full refund.
- Written cancellations 30 days before the start of the Course will be subject to a 50% refund.
- No refund is possible for any cancellations made after 30 days from the start of the Course.
- We are happy to welcome a substitute attendee at any time.

Consent Clause

I hereby give my explicit consent (and have obtained the explicit consent from the people I have named on this form) to the ABFA, and any data processors they may use processing the personal data provided on this form, for the purposes set out at the beginning of the form.