



INTRODUCTION TO INVOICE FINANCE AND ABL



8th March, 2012
LONDON

PLEASE BOOK ONLINE AT
www.abfa.org.uk/publicdb/select_event.asp

COURSE DETAILS

LOCATION

The course will be held at the offices of RSM Tenon, 66 Chiltern Street, London W1U 4JT. Tel: 0207 535 1400

Full details and directions will be sent to delegates on receipt of booking.

Registration will be at 9.30am for a 10.00am start and will close at 3pm.

DURATION 1 DAY

COST

£175 Members
£175 Non-Members
(This includes course material and refreshments.)

MAXIMUM NUMBER
16

DRESS CODE
Smart casual

FOLLOW UP COURSE
Foundation Course

WHO SHOULD ATTEND?

This one-day course is suitable to new and recent entrants to the industry, as well as external delegates looking for a better understanding of the industry, including external bank staff and affiliate staff.

WHAT STUDENTS WILL LEARN

The course is designed to give delegates an understanding of how this industry has developed and a detailed but simple explanation of how the main invoice finance products work.

Delegates will also learn the benefits of invoice finance and ABL products and what makes businesses suitable for this type of finance.

Finally delegates will learn why they must be aware of fraud and what the future holds for the industry.

COURSE CONTENT

The topics to be covered will include:

- Brief history of the industry
- Definition of Factoring and Invoice Discounting
- Benefits of Invoice Finance
- The Invoice Finance market
- Spotting an opportunity - businesses suitable for invoice finance
- Fraud
- Other Asset Based Lending

GUEST SPEAKER

Alex Waterman - Asset Based Finance Association

Alex has worked in the asset based finance industry for 14 years in various roles including audit, survey and relationship management. He started in the industry at Lombard NatWest which then became RBS Invoice Finance before moving to IGF Invoice Finance in 2002. Following a year managing an accounts team within a recruitment agency Alex joined the ABFA as Head of Education in 2007 where he organises all day courses and distance learning programmes, as well as developing new training tools for the industry.

“It has given me a better insight and understanding into Invoice Finance. It has also helped towards learning in daily tasks for my job.”

“Very informative, I am glad I attended...”

“Very well structured course...”

“Helped improve my knowledge in certain areas and cleared up a few issues I was unsure about...”

CANCELLATION POLICY FOR DAY COURSES

- Any changes or cancellations to bookings must be made in writing (email is acceptable).
- All cancellations must be received at the ABFA 45 working days before the start of the Course to qualify for a full refund.
- Written cancellations 30 working days before the start of the Course will be subject to a 50% refund.
- No refund is possible for any cancellations made after 30 working days from the start of the Course.
- We are happy to welcome a substitute delegate at any time.



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